

April 27, 2016

Mr. Zelko Kirincich
Executive Director and CEO
Port of Oswego Authority
1 East Second Street
Oswego, New York 13126

Dear Mr. Kirincich:

I understand that you are in the process of applying for a grant with the United States Department of Transportation for the purpose of building an inland port that could service the businesses in Central New York. Felix Schoeller is excited about this opportunity and I would like to extend my support for the project and the application.

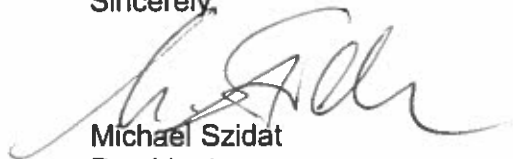
As you know, Felix Schoeller is a major converter and distributor of specialty papers and films here at our plant in Pulaski, NY. The majority of products that we convert are brought in from overseas via container shipments and we also receive deliveries from other paper companies in the US. We bring more than 2,000 containers per year into the country, making logistics an extremely important aspect of our business.

The option of a nearby inland port with good rail access to major East Coast ports would help us to stay competitive against companies that operate in other parts of the country. Having the option to use rail instead of trucking from seaports would not only bring commercial advantages, but it would also be beneficial to the environment, ease traffic congestion and increase the overall predictability of our inbound freight.

We believe that this is exactly the kind of project Central New York needs to boost its competitive edge against other regions in the US.

Best of luck with the project and please keep us informed of your progress.

Sincerely,



Michael Szidat
President